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Other Matching Problems

# Experimental Studies in Matching Markets

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Budapest, June 27, 2013

# Why Laboratory Experiments in Matching?

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• A complement to other kinds of investigation.

Other Matching Problems

# **School Choice**

- School choice programs
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  - give families an opportunity to express their preferences.

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  - deal with the assignment of children to public schools, and
  - give families an opportunity to express their preferences.
- Model of many-to-one, two-sided matching markets where only one side is strategic.
- Seminal paper by Abdulkadiroğlu and Sönmez (2003) in AER
  - describes the problems in many US school districts "Boston" mechanism (BOS) is problematic: manipulable, inefficient, unfair.
  - proposes specific school choice mechanisms as a solution

Gale–Shapley (GS) mechanism: strategy–proof, fair Top Trading Cycles (TTC): strategy–proof, Pareto efficient.

Other Matching Problems

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Other Matching Problems

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- Chen and Sönmez (2006), in JET
- Featherstone and Niederle (2008, 2011), working papers
- Pais and Pintér (2008), in GEB
- Calsamiglia, Haeringer, and Klijn (2010), in AER
- Braun, Dwenger, Kübler, and Westkamp (2011), working paper
- Klijn, Pais, and Vorsatz (2012), in Exp. Ecs
- Chen and Kesten (2013), working papers.

Introduction

 Other Matching Problems

## Chen and Sönmez, 2006

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Other Matching Problems

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  - · The extent of preference manipulation in BOS
  - The extent to which subjects recognize truth-telling as dominant in GS and TTC
  - The impact on efficiency comparisons across mechanisms.

Introduction

School Choice

Other Matching Problems

#### The Experiment

One-shot game of incomplete information

Other Matching Problems

#### The Experiment

- · One-shot game of incomplete information
- 3 × 2 design:

3 mechanisms: BOS, SOSM, TTC 2 sets of payoffs: one designed, one random.

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- 36 students, 7 schools

Other Matching Problems

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- Schools A and B have capacity 3; schools C to G have capacity 6.

Other Matching Problems

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  - Proximity: students 1 to 3 are in A's district; students 4 to 6 are in B's district; 7 to 12 are in C's district, etc.

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  - Within priority classes, students are ordered according to a random draw.

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Other Matching Problems

# Notation

- *x* > *y* denotes that a measure under mechanism *x* is greater than the corresponding measure under mechanism *y* at the 5% significance level or less
- x ≥ y denotes that a measure under mechanism x is greater than the corresponding measure under mechanism y at the 10% level of significance or less (but not supported at 5% level)
- x ~ y denotes that a measure under mechanism x is not significantly different from the corresponding measure under mechanism y at the 10% significance level

Other Matching Problems

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  - In the designed environment, GS > TTC > BOS

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- District school bias (DSB):
  - in both environments *BOS* > *GS* and *BOS* > *TTC*

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- District school bias (DSB):
  - in both environments *BOS* > *GS* and *BOS* > *TTC*
  - Under BOS, roughly two thirds of the subjects use DSB.

Other Matching Problems

## **Results: Efficiency**

- Using recombinant estimation, efficiency levels (expected per capita payoffs levels) are such that
  - In the designed environment, *GS* > *TTC* > *BOS*
  - In the random environment,  $GS \sim BOS > TTC$ .
Other Matching Problems

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- The efficiency ranking of BOS improves in the random environment
- Contrary to theory, GS is more efficient than TTC.
- Simulations were used to confirm the efficiency comparison.

Other Matching Problems

# Recombinant Estimation (Mullin and Reiley, 2006)

- Each treatment is a one-shot game and was run twice.
- We can recombine students' strategies to compute mean payoffs if players' groupings were different (2<sup>36</sup> different recombinations).
- Chen and Sönmez (2006) —henceforth CS06— generates 200 recombinations per subject for each of the 72 subjects.
- But, with a higher number of recombinations, Calsamiglia, Haeringer, and Klijn (2011) find that GS is not superior to TTC in the designed environment ( $GS \ge TTC$ ).

Introduction

Other Matching Problems

## Conclusion

Consistent with theory, under BOS

there's a very high preference manipulation rate efficiency is significantly lower.

Other Matching Problems

# Conclusion

Consistent with theory, under BOS

there's a very high preference manipulation rate efficiency is significantly lower.

• This gives additional weight to Abdulkadiroğlu and Sönmez recommendation to replace BOS by either of the two mechanisms.

Other Matching Problems

### **Constrained Lists**

Calsamiglia, Haeringer, and Klijn (2010) was motivated by Haeringer and Klijn (2009) in *JET* showing that when lists are constrained:

Other Matching Problems

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Other Matching Problems

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- Stringent conditions on priorities are necessary and sufficient for stable Nash equilibrium outcomes under GS and TTC.

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- Stringent conditions on priorities are necessary and sufficient for stable Nash equilibrium outcomes under GS and TTC.

Reconduct the CS06 experiment with a constraint on the length of submitted preferences.

Other Matching Problems

## The Experiment

• One-shot game of incomplete information

Other Matching Problems

- One-shot game of incomplete information
- $3 \times 2 \times 2$  design:
  - 3 mechanisms: BOS, GS, TTC
  - 2 sets of payoffs: one designed, one random
  - 2 environments: unconstrained and constrained (3 schools).

Other Matching Problems

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  - A significantly smaller proportion of individuals reverse their preferences in the constrained case.
- Truncated truth-telling (choices are 3 most preferred)
  - Less truncated truth-telling under constrained choice
  - In the constrained setting,  $GS \sim TTC \sim BOS$  (in contrast with CS06).
- Manipulation:
  - Safety school bias (SSB), ie, including the district school when ranked 4th or below: appears in the 3 mechanisms (more important under GS and TTC).

Other Matching Problems

- Using recombinant estimation, efficiency levels (expected per capita payoffs levels) are such that
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  - In the constrained, designed environment, *TTC* > *GS* > *BOS*
  - In the constrained, uncorrelated environment,  $TTC \sim GS \sim BOS$ , but TTC > BOS
  - In both the designed and uncorrelated environment, BOS and GS are significantly less efficient in the constrained case, whereas for TTC the difference is not significant.

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Other Matching Problems

## Conclusion

· Subjects do not truncate and behave "rationaly"

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## Conclusion

- · Subjects do not truncate and behave "rationaly"
- Many exhibit a safety school effect

Other Matching Problems

## Conclusion

- · Subjects do not truncate and behave "rationaly"
- Many exhibit a safety school effect
- The performance of both GS and TTC is not substantially better than the BOS.

Introduction

School Choice

Other Matching Problems

### Information

· Incomplete information is a difficult setting for theoretical analysis



Other Matching Problems

## Information

- · Incomplete information is a difficult setting for theoretical analysis
- Pais and Pintér (2008) attempts to determine how the level of information agents hold affects behavior and



Other Matching Problems

## Information

- Incomplete information is a difficult setting for theoretical analysis
- Pais and Pintér (2008) attempts to determine how the level of information agents hold affects
  - behavior and
  - the performance of different mechanisms.

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# The Experiment

One-shot game

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- One–shot game
- 3 × 4 design:
  - 3 mechanisms: BOS, GS, TTC

Other Matching Problems

### The Experiment

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4 information scenarios: Zero, Low, Partial (on priorities), Complete

Other Matching Problems

## The Experiment

- One-shot game
- 3 × 4 design:
  - 3 mechanisms: BOS, GS, TTC

4 information scenarios: Zero, Low, Partial (on priorities), Complete

• 5 students, 3 schools (2 schools have capacity 2, the third school has capacity 1).

Other Matching Problems

- Truth—telling
  - Truth-telling rates are significantly higher under Zero information

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  - Under all information levels, TTC > BOS
Other Matching Problems

## **Results: Strategies**

#### Truth—telling

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- Under Partial and Full information, GS > BOS

Other Matching Problems

## **Results: Strategies**

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- Under all information levels, TTC > BOS
- Under Partial and Full information, GS > BOS
- Under Zero and Full information, *TTC > GS*.

Other Matching Problems

- Efficiency levels (average efficiency of all the groups) are such that
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- Efficiency levels (average efficiency of all the groups) are such that
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- Efficiency levels (average efficiency of all the groups) are such that
  - Under Zero information,  $TTC \sim GS \sim BOS$
  - Under Partial and Full information, TTC > GS and  $TTC \ge BOS$
  - Zero information results in significantly higher efficiency levels under GS and BOS

Other Matching Problems

- Efficiency levels (average efficiency of all the groups) are such that
  - Under Zero information,  $TTC \sim GS \sim BOS$
  - Under Partial and Full information, TTC > GS and  $TTC \ge BOS$
  - Zero information results in significantly higher efficiency levels under GS and BOS
  - Information does not affect efficiency under TTC.

Other Matching Problems

- TTC appears to be superior when compared to GS and BOS
  - · Similar truth-telling rates in some informational settings

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  - · Similar truth-telling rates in some informational settings
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- Information is important
  - Truth-telling rates are much higher when information is low

Other Matching Problems

- TTC appears to be superior when compared to GS and BOS
  - · Similar truth-telling rates in some informational settings
  - But higher efficiency levels.
- Information is important
  - Truth-telling rates are much higher when information is low
  - Efficiency is higher with low information under all mechanisms but TTC, which appears to be less sensitive to information.

School Choice

Other Matching Problems

# Manipulation under BOS

• We already know that under BOS there may be deviations from truth-telling.

School Choice

Other Matching Problems

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does this happen in all environments?

School Choice

Other Matching Problems

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Other Matching Problems

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- Featherstone and Niederle (2011) compares GS and BOS in two environments:
  - When truth-telling is an equilibrium under BOS

Other Matching Problems

# Manipulation under BOS

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- But,

does this happen in all environments? could agents be best-replying?

- Featherstone and Niederle (2011) compares GS and BOS in two environments:
  - When truth-telling is an equilibrium under BOS
  - When there is a unique non-truth-telling equilibrium under BOS.

School Choice

Other Matching Problems

# The Experiment

 Repeated game of incomplete information (subjects know own preferences and the distribution from which preferences are drawn)

School Choice

Other Matching Problems

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- 2 × 2 design:
  - 2 mechanisms: GS and BOS

Other Matching Problems

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Other Matching Problems

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- 2 × 2 design:
  - 2 mechanisms: GS and BOS
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- Uncorrelated preferences:
  - preferences and priorities are drawn independently from the uniform distribution
  - truth-telling is a Bayes-Nash equilibrium under GS and BOS.

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- Aligned preferences:
  - all students have the same preferences, two classes of students: top and average, top have priority over average
  - truth-telling is a Bayes-Nash equilibrium under GS, while BOS has a unique non-truth-telling equilibrium.

Other Matching Problems

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- 2 × 2 design:
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- Aligned preferences:
  - all students have the same preferences, two classes of students: top and average, top have priority over average
  - truth-telling is a Bayes-Nash equilibrium under GS, while BOS has a unique non-truth-telling equilibrium.
- Within-subjects design: subjects played for 15 periods with aligned and for 15 periods with uncorrelated preferences and they see the match after every period.

School Choice

Other Matching Problems

## **Results: Strategies**

- Truth-telling
  - With uncorrelated preferences, GS ~ BOS

Other Matching Problems

## **Results: Strategies**

#### Truth—telling

- With uncorrelated preferences,  $GS \sim BOS$
- With aligned preferences, *GS* > *BOS* (and subjects manipulate in a sub–optimal way under BOS).

Other Matching Problems

- Fraction of students receiving their first choices:
  - With uncorrelated preferences: *BOS* > *GS* (in fact, BOS stochastically dominates GS)

Other Matching Problems

- Fraction of students receiving their first choices:
  - With uncorrelated preferences: BOS > GS (in fact, BOS stochastically dominates GS)
  - With aligned preferences: top students are better off under GS, average students are better off under BOS.

School Choice

Other Matching Problems

## Conclusion

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Other Matching Problems

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- Non-truth-telling equilibria might be hard to implement (even in a simple environment and when there is a lot of experience)
- Truth-telling equilibria that are not implemented in dominant strategies have the potential to succeed
- In some environments, BOS may dominate GS.

Other Matching Problems

#### **Preference Intensities**

• Klijn, Pais, and Vorsatz (2012) motivated by Abdulkadiroğlu, Che, and Yasuda (2011), in AER, where BOS may dominate GS from an *ex ante* point of view.

Other Matching Problems

#### **Preference Intensities**

- Klijn, Pais, and Vorsatz (2012) motivated by Abdulkadiroğlu, Che, and Yasuda (2011), in AER, where BOS may dominate GS from an *ex ante* point of view.
- BOS is manipulable and may be sensible to preference intensities and attitudes toward risk.

Other Matching Problems

- Two phases:
  - First phase: eliciting subjects' degree of risk aversion using the paired lottery choice design of Holt and Laury (2002)

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Other Matching Problems

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Other Matching Problems

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3 students, 3 one-seat schools

Each subject plays the school choice game 3 times, with different payoff structures.
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Other Matching Problems

#### Results

Strategies:

Cardinal preferences affect behavior

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Other Matching Problems



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- GS is more "stability-robust".



Other Matching Problems

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  - 1. under GS, highly risk averse agents tend to play safer strategies
  - GS is more robust to changes in payoffs (more predictable), while BOS induces agents to reveal their cardinal preferences more often.
- BOS does not necessarily perform worse than GS in terms of efficiency, while GS is more stable and "stability-robust".

Introduction

School Choice

Other Matching Problems

#### Parallel Mechanisms

• Chen and Kesten (2013) provides an experimental evaluation of the parallel mechanism used in Chinese college admissions (CCA), comparing it with GS and BOS.

Other Matching Problems

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- Chen and Kesten (2013) provides an experimental evaluation of the parallel mechanism used in Chinese college admissions (CCA), comparing it with GS and BOS.
- CCA lies between BOS, where every step is final, and DA, where every step is temporary until all seats are filled.

Other Matching Problems

# CCA with 2 Parallel Choices

Round t = 0

• Each student applies to the school she ranked first. A school tentatively retains the students with the highest priority up to its quota and rejects the remaining students.

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- The round terminates when each student either has her application retained by some school or was rejected by her 2 first choices. At this point all tentative assignments are final and the quota of each school is reduced by the number of students assigned to it.

Other Matching Problems

# SH with 2 Parallel Choices

In general,

- Round  $t \ge 1$ 
  - Each unassigned student from the previous round applies to her 2t + 1-st choice school. A school tentatively retains the students with the highest priority up to its quota and rejects the remaining students.

Other Matching Problems

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- The round terminates when each student either has her application retained by some school or was rejected by her first 2*t* + 2 choices. At this point all tentative assignments are final and the quota of each school is reduced by the number of students assigned to it.

Other Matching Problems

#### The Experiment

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Other Matching Problems

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- 4–school environment: BOS and CCA have a unique Nash equilibrium (stable, Pareto inefficient) outcome; GS has an additional (unstable, Pareto efficient) equilibrium outcome
- 6-school environment: correlated preferences; larger set of Nash equilibrium outcomes; more equilibria under CCA than BOS.

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Other Matching Problems

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Other Matching Problems

# Conclusion

 CCA's manipulability, efficiency, and stability measures are between GS and BOS



Other Matching Problems

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- Stable Nash equilibrium outcomes are more likely than unstable ones
- Learning separates the performance of the mechanisms in terms of efficiency.

Other Matching Problems

# **Other Matching Problems**

• Two-sided matching

Echenique, Wilson, and Yariv (2009), *working paper* Carrillo and Singhal (2011), *working paper* Pais, Pintér, and Vestzeg (2011), in *IER*.
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#### Decentralized matching

Nalbantian and Schotter (1995), in *Journal of Labor Economics* Kagel and Roth (2000), in *QJE* Haruvy and Ünver (2007), in *Ecs. Letters* Niederle and Roth (2009), in *Amer. Ec. Journal: Microeconomics* Echenique and Yariv (2011), *working paper* Pais, Pintér, and Vestzeg (2011), *working paper*.

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House allocation problems

Chen and Sönmez (2002), in *AER* Chen and Sönmez (2004), in *Ecs. Letters* Guillén and Kesten (2008), *working paper*.

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market features (cardinal representation of preferences and size of the core) affect the stability of the outcome and speed of convergence.

Other Matching Problems

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affected information under GS and BOS; TTC is not sensitive under low information  $TTC \sim GS > BOS$ with substantial information TTC > BOS > GS.

## **Decentralized Matching**

- Nalbantian and Schotter (1995) analyzes decentralized matching under incomplete information and includes private negotiations between potential match partners.
- Kagel and Roth (2000) analyzes the transition from decentralized to centralized clearinghouses, when the market features lead to inefficient matching through unraveling.
- Haruvy and Ünver (2007) analyzes a decentralized market where one side of the market can make offers and markets are repeated. It shows that the optimal stable matching for the proposing–side of the market is usually reached, independently of the information subjects hold.
- Niederle and Roth (2009) analyzes an incomplete information setting where firms make offers to workers over several experimental periods and study the effect of offer structure (exploding or open offers) on the information that gets used in the final matching and consequent market efficiency. Later, thick markets may appear by allowing only open offers.

Other Matching Problems

## Echenique and Yariv, 2011

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  - cardinal representation of agents' preferences affects the selection of stable matchings.

Other Matching Problems ○○ ○○●

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School Choice
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• Efficiency:

commitment corresponds to the highest efficiency levels, whereas costly offers correspond to the lowest.

Other Matching Problems ○○ ●

#### House Allocation Problems

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- Guillén and Kesten (2008) compares TTC with a mechanism used at the MIT (shown to be equivalent to a version of GS) and finds that the MIT mechanism performs better in terms of participation rates and efficiency.